

Suzy A. Reingold
New York, NY
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Select Accomplishments:

- Accomplished executive combining business and legal experience in the real estate arena.
- Built and aligned high performing brokerage teams, resulting in successfully and consistently meeting and exceeding aggressive new business goals.
- Managed more than 350 Cushman & Wakefield, Inc. brokerage professionals, driving positive results in revenue growth, recruiting, retention, business and talent development, diversity and change management.
- Selected to serve as co-leader of change management initiative at C&W with proven success results: improved internal relationships and team building, as well as a greater business conversion rate with direct revenue impact.
- Set strategic direction, which, for 20 years successfully encouraged partnering of professionals with an allied MB/WBE, resulting in positive revenue impact through securing additional business.
- Led national rollout of managed brokerage model at CBRE 2004-2005, a model which continues to be emulated today at major real estate brokerage firms.
- Implemented budget management with positive results during recession periods, including cost reductions and expectations involved in major headquarters relocation.
- Serves as a member of the Georgetown University Law Center, Board of Commercial Leasing Institute (since 1980), promoting the importance of sharing best practices and pursuing continuing education.
- Served as initiator, executive sponsor and organizer of women's business development group at C&W, promoting the efforts of women across service lines to learn, volunteer and network.

Employment History:

Suzy A. Reingold, Consultant, New York, NY - 2014-present

- Real estate consultant and attorney specializing in dispute resolution, expert witness services, recruitment, career development, business consulting and team building

Cushman & Wakefield, Inc., New York, NY – 2005-2014

- Chief Operating Officer, NY Tri-State Region – 2013-2014
- Market Leader, New York City – 2005-2014

Insignia/ESG (acquired by CBRE in 2003), New York, NY – 1998-2005

- Senior Managing Director, New York Tri-State Brokerage and U.S. Brokerage

Variety of positions with national real estate companies both as landlord representative and manager – 1981-1998

Schulte Roth & Zabel – 1976-1981

- Real Estate Associate – 1976-1979
- Real Estate Partner – 1980-1981
- Other real estate law positions – 1971-1976

Board Affiliations and Community Involvement:

- Real Estate Board of New York – Luncheon Meetings Committee
- Georgetown University School of Law – Board of Commercial Leasing Institute
- University of Miami School of Arts & Sciences – Visiting Committee
- Avenues for Justice – Board of Directors
- New York University Real Estate Institute, School of Continuing Education and MBA Program – former lecturer

Education:

- New York University School of Law, New York, NY, J.D. – 1971
- University of Miami, Coral Gables, FL, AB – 1968

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